

Show Me the Money
Seminar 2021- Sr Sales Director Nadia MacDonald

Based on TW 3D NEW Skin Care Client:

10 X \$159= \$1590 in Sales

10 X (Avg from my team) \$150 = \$1500

10 NEW Skin Care Clients is worth approximately \$3000 in sales a year to you, and half of that is profit for you

BUT...

***Let's Say you Started TODAY and your goal was 50 NEW Skin Care Clients before December 31st (10 Clients a Month)**

50 X \$159 = \$7950 and 50% is Profit =\$3975

Reorder Business-

Those 50 people order again from you before December, on average skin care clients order every 4-6 months from their first purchase.

50 ppl X \$150= \$2500 in additional Sales

So total working on 50 New Skin Care Clients

Sales= \$7950 is \$3975 profit

Reorders=\$2500 is \$1250 Profit.

Total Profit = \$5225 PROFIT!!!!