

Seminar

MY MARY KAY GOALS!

I WILL BE A ...

Career Level

_____	BY JUL-31
_____	BY AUG-31
_____	BY SEP-30
_____	BY OCT-31
_____	BY NOV-30
_____	BY DEC-31
_____	BY JAN-31
_____	BY FEB-28
_____	BY MAR-31
_____	BY APR-30
_____	BY MAY-31
_____	BY JUN-30

CAREER LEVEL	ACTIVE TEAM MEMBERS *
SENIOR CONSULTANT	1-2
STAR TEAM BUILDER (RED)	3-4
TEAM LEADER	5-7
FUTURE SALES DIRECTOR	8-10
D.I.Q. DIRECTOR IN QUALIFICATION	10+ 
CONSULTANT CASH CAR	5+ → 14+ 
DIRECTOR	24 UNIT MEMBERS 

Don't limit yourself. Many people limit themselves to what they think they can do. You can go as far as your mind lets you. What you believe, remember, you can achieve.

— Mary Kay Ash —



* **Active Team Member:** When he/she places a minimum order of \$225+ wholesale in 1 month. He/she will remain active that month and the following 2 months.
 ♥Talk to your Director for more details

Other Goals

MONTHLY RETAIL GOAL (\$)	_____
MONTHLY SELLING APPT. (#)	_____
MONTHLY NEW TEAM MEMBERS (#)	_____
MONTHLY TEAM BUILDING APPT. (#)	_____

QUARTERLY WHOLESALE GOALS	
JULY—SEPTEMBER	_____
OCTOBER—DECEMBER	_____
JANUARY—MARCH	_____
APRIL—JUNE	_____
JULY—JUNE (ALL-STAR) 4 TIMES	<input type="checkbox"/> Y <input type="checkbox"/> N

OTHER GOALS _____

 **QUEEN'S COURT OF PERSONAL SALES**
 \$30,000 Retail Production from July 1, 2016 to June 30, 2017 (\$1250 Wholesale order per month)

 **QUEEN'S COURT OF SHARING**
 Minimum 24 NEW Qualified * personal team members (July 1, 2016 to June 30, 2017) with a total of \$600+ wholesale orders received in the seminar year

★ STAR CONSULTANT

SAPPHIRE	1800
RUBY	2400
DIAMOND	3000
EMERALD	3600
PEARL	4800
HIGHEST	9600

All Star 7200 WS 



* Prizes change every quarter

* Please check that mkoc to see the rings and prizes since they change every Seminar year