

MY DIQ GOALS ARE:

Debut Date: _____

New Unit Name: _____

*** Personal Retail Production:**

weekly \$ _____ monthly \$ _____ Total DIQ \$ _____

*** Unit Retail Production:**

weekly \$ _____ monthly \$ _____ Total DIQ \$ _____

*** "Faces" introduced to Mary Kay product:**

weekly _____ monthly _____ Total DIQ

*** Information packages handed out:**

weekly _____ monthly _____ Total DIQ

*** Interviews Conducted:**

weekly _____ monthly _____ Total DIQ

*** Personal Recruits:**

weekly _____ monthly _____ Total DIQ

*** Unit Recruits:**

weekly _____ monthly _____ Total DIQ